



CLOUD DATA BACKUP; CLEAR VISIBILITY

Bring simplicity, scalability and security to your data protection solution.



The business landscape has evolved rapidly in a short space of time. Organisations have had to react to change quickly, they've adopted new technologies and they've embraced agility. Consequently data volumes have increased exponentially adding further complex to how customers manage their data.

With data now everywhere across on-premise, cloud and SaaS systems, cyber attackers have acted fast to capitalise on the situation. Ransomware was up 92.7% between 2020 and 2021*. Cybercrime is now harder to protect against. And many enterprises have had to accept that being targeted is the norm. A proactive and fresh approach to data protection is now needed.

Today's organisations need to protect themselves from the inevitable – and the unpredictable. And they need to be able to recover fast if the worst should happen. At Harbor Solutions, we're here to deliver the reliable cloud data protection they need with a Druva backup solution.

SIMPLE AND SECURE DATA PROTECTION STARTS HERE

Before suggesting a solution to a challenge, we start by helping customers understand their current position. What's their existing setup? How vulnerable are they? And what does 'good' look like? Leveraging our expertise and experience, we'll then consult with the customer to set them on the right path and ensure they make the most of Druva's leading solutions.

Our overarching aim is to provide peace of mind. We therefore work hard to simplify complex issues and security concerns – and because we're used to dealing with critical data recovery scenarios, we know how to support customers who are under pressure to get back up and running – fast.



WHY DRUVA FOR CLOUD BACKUP?

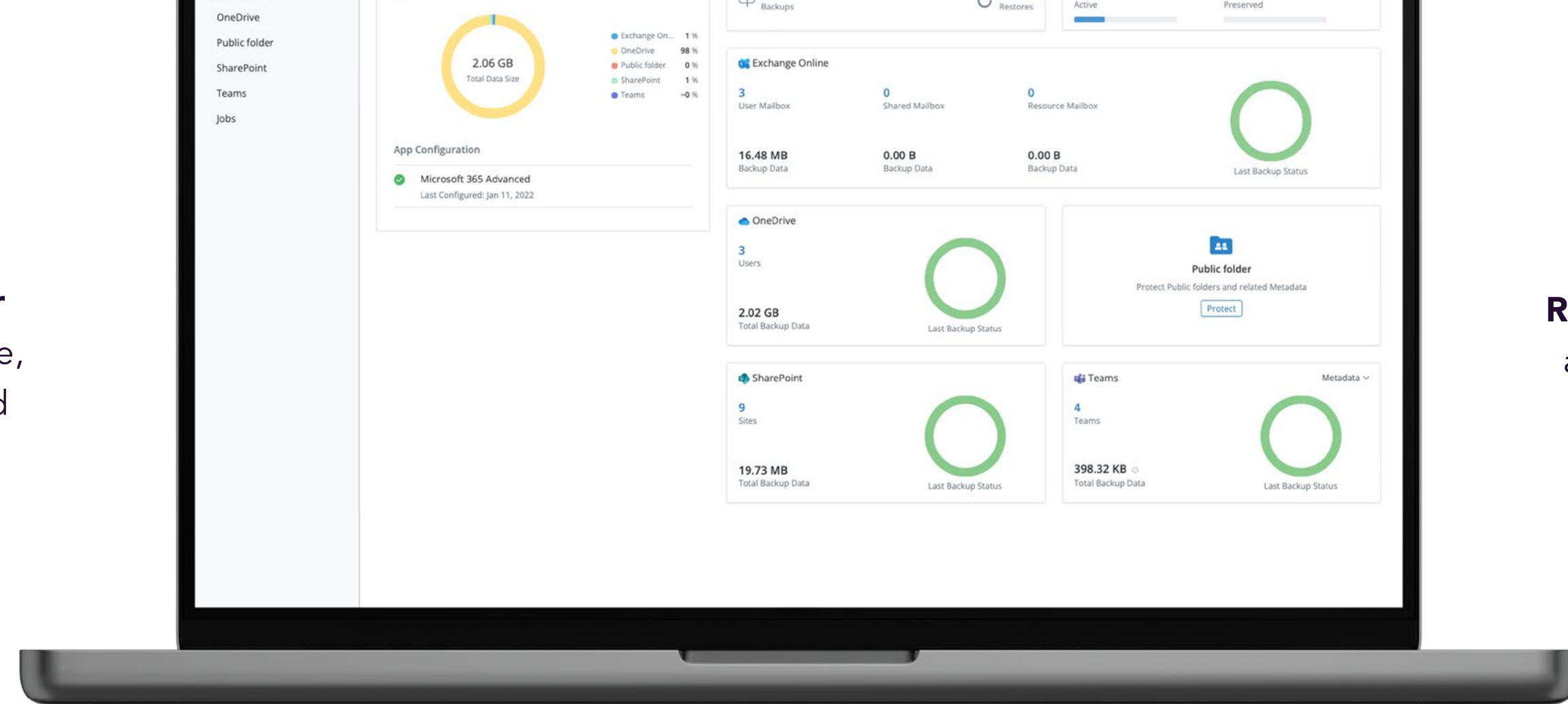
Druva's purpose built SaaS platform designed for multi-cloud worlds, that many customers now experience, enables us to deliver secure and modern data protection services to organisations of all sizes.

Customers can benefit from a minimised datacentre footprint and zero complexity when it comes to managing global backup infrastructure; and reclaimed admin hours. As Druva's global managed service provider (MSP) of the year, you can feel reassured that we know how to make the most of Druva's capabilities.



Centralised governance, compliance and application intelligence

Protect data wherever it is including on-premise, Microsoft 365 and cloud



Ransomware recovery with air-gapped cloud backups and built-in orchestration and automation

SERVICE FOCUS:

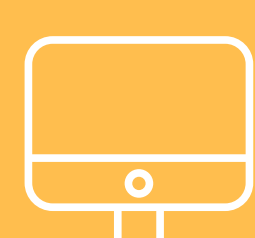
DRUVA ENTERPRISE MANAGEMENT

Take things to the next level with Druva Enterprise Management – our fully managed backup service.

Enterprise Management is for those who want to offload installation, configuration, management and support of their backup solution. Once deployed, we monitor the solution's performance to help customers make the most of their investment. It includes:



Hands-on deployment support - Our experts will assist with the deployment of backup policies, agents and virtual appliances as required throughout the service term.



Backup monitoring and management - We monitor the status of protected items, replication and platform health, including investigation into potential issues.



Proactive problem resolution - We comprehensively monitor backups and solution health to recognise and resolve issues before they impact service.



Changes and service requests - We offer full support and management of additions and changes to configuration as requested through our service desk.



Restore requests - We offer full support and management of backup restores, covering a range of different scenarios including files, servers, databases and applications.



24/7/365 Support - Alongside enhanced reporting, we also offer 24/7/365 unlimited access to our support team of data protection and recovery specialists.

SOLUTION FOCUS:

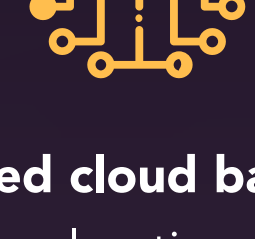
DRUVA CLOUD BACKUP

Harnessing Druva's Cloud Backup solutions, protect against accidental data loss, malicious insider attacks, ransomware attacks and file corruption – all within a nimble, cost-effective, SaaS-based product.

WHAT YOU GET:



Unified deployment of hybrid environments - Along with extensive protection of environments such as VMware, Hyper-V, AWS, Salesforce, Microsoft 365 and more.



Centralised backup and restore - Accelerating performance by consolidating global backups and simplifying disaster recovery, eDiscovery, search and compliance.



Patented source deduplication - Transmits only unique data blocks to the cloud optimizing network utilisation and reducing storage costs.



Comply with data sovereignty - Customers can store data in multiple regions for compliance and data locality regulations.



Proactive compliance monitoring - Druva's data indexing simplifies file search and restore; actively monitors and audits user activity; and creates violation reports for file, user and email.



Secure cloud backup - Druva stops ransomware propagation, encrypts data in-flight and at rest, and provides proactive alerting for unusual file activities.

WHY HARBOR SOLUTIONS?

01

Our services are relevant for commercial and public sector organisations of all sizes, from all sectors. But rather than taking a one-size-fits-all approach, we ask the right questions to deliver the right outcomes.

02

We have a wealth of experience and expertise in protecting data – no matter where it resides.

03

Our approach is focused solely on the customer's needs and on delivering the right combination of flexible, scalable technologies to meet them.

04

We help customers proactively understand the data they have, the value it holds and what needs to be done to protect it.

05

We are one of the largest operational data protection and disaster recovery teams in Europe, supporting customers at an administration and user level, rather than just a sales level.

06

We offer a 24/7 platform that has financially backed SLAs - meaning around the clock operational excellence on your data, providing you complete reassurance.

07

We offer flexible commercial options across our services.

READY TO LEARN MORE?



Get in touch to discover how Harbor Solutions can leverage Druva's backup solutions to kick start your data resilience journey. Arrange an informative, no pressure consultation - and let's see where the conversation takes us.



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