



UNDERSTAND KEY RISKS.
FOCUS ON WHAT MATTERS.
RECOVER WITH PURPOSE.

# What is Lighthouse Discovery?

A structured discovery engagement to help organisations understand their critical data, systems and services, and prioritise recovery in the event of a cyber attack.

- Identifies business-critical functions and prioritise recovery actions
- Clear current and future state data protection overview
- Side-by-side TCO and ROI analysis with Harbor
- Interactive dashboard highlights data volume, type and growth
- Operating systems benchmarked for next-gen data protection compatibility
- Compatible with LiveOptics, RVTools, Azure and AWS sizing scripts

# **How It Works**



Lightweight data collector deployed client-side using standardised tooling



Data securely shared with Harbor for analysis



Workshop to review insights and explore optimisation opportunities



Discovery workshops engage operational and technical teams



Enables recovery planning, investment decisions and response testing



Final report delivered with findings and recommendations

# **Customer Benefits**



## **Prioritise Recovery**

Focus effort and resources on the systems and data that matter most.



## **Business & IT Alignment**

Bridge operational and technical priorities with a shared understanding of recovery needs.



## **Risk Visibility**

Identify recovery weaknesses and regulatory gaps before they become critical.



## **Preparedness Testing**

Rehearse incident response and build team confidence under realistic conditions.



## **Tangible Outputs**

Receive actionable deliverables including dashboards, runbooks and scenario reports.

# **Phased Engagement Approach**

## **PHASE**

1

#### **Data Assessment**

Free

#### Objective:

Feedback and clarify understanding of environment to client via data visualisation.

#### Outcomes:



Clear understanding of As-Is before moving on to To-Be work

# PHASE

2

# **Minimum Viable Company (MVC) Workshop**

(Paid for engagement)

## Objective:

Define the smallest set of systems needed to keep the business running during a crisis.

#### **Outcomes:**

- Service catalogue with application recovery tiers
- Recovery runbooks with estimated recovery times and cleansing durations

#### **Audience:**



#### **Pre-requisites:**

Data assessment complete, list of applications to be mapped

## **PHASE**

3

# **Cyber Recovery Assessment**

(Paid for engagement)

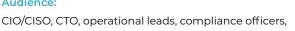
## Objective:

Evaluate cyber recovery readiness across systems and operations.

## **Outcomes:**

- Cyber recovery report identifying weaknesses and remediation actions
- Review of alignment with regulatory frameworks such as NIST and DORA

## Audience:



## Pre-requisites:

business continuity leads

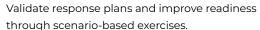
Completion of Phase 2, visibility into existing recovery processes

## PHASE

## **Disaster Recovery Scenario Planning (DR Drills)**

(Paid for engagement)

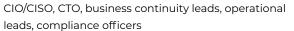
## **Objective:**



## **Outcomes:**

- Dynamic restore matrix showing which critical environments can be recovered, how quickly, and where gaps remain
- Detailed recovery scenario report capturing key decisions, risks, and actionable next steps from tabletop walkthroughs

#### **Audience:**



## **Pre-requisites:**

Harbor provides 3 to 4 bespoke scenarios tailored to the customer's environment



